

# Spacesaver Capabilities Presentation

## MUSEUM MARKET

# The Museum Market

## Spacesaver – Value Add

- Background / Capabilities / Experience
- Your Project Teams
- Solutions Overview
- Applications
- Solutions



## Spacesaver – Value Add

### Spacesaver Corporation - Background/History:

- Manufacturing Facility in Fort Atkinson, Wisconsin
- Industry leader in the manufacture and supply of mobile storage, shelving systems and storage products and accessories.
  - With more than 110,000 systems in use world-wide.
- 35 years in business - founded 1972
- 450 Full-time Employees
- 240,000 Square Foot Production Facility
- 85,000 Square Foot Office Housing Engineering, Sales, Marketing, etc.
- ISO 9001 Certified

## Spacesaver – Value Add

- Products – “Total Storage Solutions”
  - High-Density Mobile Storage Systems
  - Museum Case Work Accessories
  - Shelving Systems
  - Rotary Storage
  - Art Racks (Pull Out and Lateral Movement)
  - Weapons Racks
  - Lateral Files
  - Pullout Units
  - Storage Accessories (Doors and Drawers)
- Services
  - Collection movement, cleaning, inventory
  - Project management
  - Structural Engineering / Floor Loading

*We do turnkey solutions; mobile and shelving from one vendor*



## Spacesaver Corporation Area Contractors

Spacesaver owes its success to the innovative network character of **The Spacesaver Group** with the application engineering, sales, installation and service functions carried out by an association of independent small businesses (Spacesaver Area Contractors).

- Spacesaver Area Contractors – **The Spacesaver Group** – Application engineering, sales, installation and service functions – dedicated to meeting the needs of customers from the planning stages of a project through the installation and acceptance phases. Each office is made up of extensively factory-trained sales consultants, planning services, layout and design, installation and service.
- **54 Spacesaver Area Contractors (110 Sales Offices) in North America.**
- **416 Certified, Factory Trained Installation Service Technicians**
- **425 Storage Consultants**
- Planning Services, Layout and Design, Installation and Service

## Spacesaver – Value Add

- Spacesaver Corporation Background / Capabilities / Experience - Continued
  - Museum/Archive Experience
    - Archives II, College Park, MD
      - Largest Powered High-Density System in North America
      - 15 Miles Recessed Rail
      - 2000+ Carriages at 72' – 78'
      - Exhaustive Prequalification Process
        - ✓ NARA
        - ✓ Archival Standards



## Spacesaver – Value Add – Flexibility

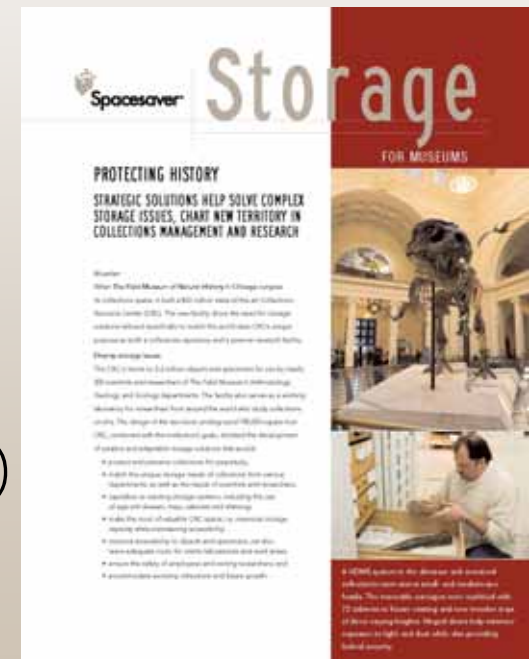
- Spacesaver Corporation Background / Capabilities / Experience - Continued
  - Other Museum Experience
    - The Field Museum, Chicago, IL
    - Asian Art Museum, San Francisco, CA
    - Yale University, Environmental Sciences Facility, New Haven, CT
    - Indiana State Museum, Indianapolis, IN





## Spacesaver – Value Add

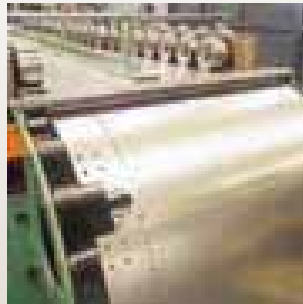
- Spacesaver Corporation Background / Capabilities / Experience - Continued
  - Other Museum Experience (Cross Section Only)
    - Albany Institute of History & Art
    - Amon Carter Museum
    - J. Paul Getty Museum
    - The de Young Museum
    - Canadian War Museum
    - California Academy of Sciences (In Process)





## Delta Designs Ltd. – Strategic Alliance

- Cabinets
- Specialty Units
- You name it, they can make it



# Spacesaver Capabilities Presentation

## MUSEUM MARKET

Spacesaver Storage Systems

MUSEUM STORAGE &  
SPECIAL COLLECTIONS  
GUIDE BOOK



# Thank You!

## Questions